Finance, Mergers, Acquisitions, Investment, Regional Development, Knowledge Management

Evaluating Real Worth, Strategies & Due-Diligence Process, Strategic Partnerships, Economics of Development, Developing World-Class Regional Industrial Center of Excellence, Finance for Non-Finance Professionals, Knowledge Management for Finance Department, Risk Management in Finance Department, Essential Engineering for Finance Professionals

Euro Training Ltd 6 Day Program Schedule

3422 Old Capitol Trail #1116, Wilmington, DE 19808, USA Tel: 415 4305181 Fax: US +1 650 6492689

Click on Program Title to See Brochure	Program Summary
Click Here For 5 day, 2week, 3 week, 4 week Versions	
BRW114-6 (pdf) **Creating World Class Regional Wealth Generation Centers** • Formulating Specific Technology Park Strategies • Integrated Approach to Development of Technology & Innovation Centers • Systems of Incentives & Regulatory Facilitations for Creating Competitive Advantage for Entrepreneurs • New Innovative Technologies of the Future A Primer • Getting It Right First Time: Talent, Money, Ideas..	This is a step-by-step approach for Developing Regional Wealth Centers and Specific Technology Growth Centers. This program is intended for Policy Makers, Planners, Industrial Park Authorities, Development Consultants and Real Estate Developers. Including, The Opportunities, Case Studies: Silicon Valley, Taiwan, India, China, Ireland, Cambridge, Munich, Sophia Antipolis, Sweden..., Strategic Aspects, Models, The Regional Wealth Development Processes & Projects, Incentives & Regulatory Aspects, Leveraging Partnerships ,Branding, Creating Competitive Advantage for Entrepreneurs, Entrepreneurs Checklist for Choosing the Right Growth Center, Step by Step Approach to Developing a Regional Wealth Center, Workshop: Preparing Your Action Plan.
ECD200-6 (pdf) **Understanding the Economics of Development** • Economic Factors • Economic Developmental Processes • Creating the Infrastructure • Creating the Support Systems	National Developmental Imperatives; National Development Strategies - Part 1; Understanding Economic Process & Their Impact on Economy; National Development Opportunities; National Development Strategy; Economic Developmental Processes; Creating the Infrastructure; Creating the Support Systems
FIN002-6 (pdf) **Finance for Non-Finance Professionals**	Providing Technical and Management Professionals essential Finance Planning, Budgeting, Control and Audit - Understanding and Analysis Skills. This Program will provide a practical understanding of: Finance Vocabulary, Financial Concepts, Understanding Financial Planning, Budgeting, Estimating, Budget Control, Computer Tools for Financial Management, Understanding Corporate Financial Reports, Understanding Standard Accounting Practices, Understanding Financial Auditing and Understanding Operational or Management Auditing.
FIN600-6 (pdf) **How Financial Markets Work** Including How they Really Work	Working of the International Financial System; Financial Evaluation Methods and Techniques; Using the Financial Markets; International Equity Markets; The Common Pitfalls; Some Recent Financial System Manipulations; Your Action Plan

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FIN700-6 (pdf) **Credit Analysis of Corporate Customer**	Part 1: Determining the Credit Worthiness of a Business. Determining the Risks of Default in Repayment of Loans. Deciding the Risk Premiums that May be Justified in Financial Analysis of Loan Proposal. Part 2: Where a Customer has Defaulted? What are the Different Courses of Action Available? What are the Risks in Each Option? Including: The Corporate Debt Market Problems, Corporate Debt Processes (and Sources), Corporate Indebitness and Regulations, Financial Statements Debt Analysis, Non Financial Statements Indebitness, Useful Financial Ratios, Determining Debt Capacity vs. Risks, Assumptions Made in Calculations, Other Risks in International Environment, Impact of Corporate Strategic Decisions, Impact of Economic & Political Events, Early Warning Signs of Debt Repayment Problems, Leveraging Debt Default Risks, Loan Agreements and Debt Settlement Agreements,
FIN705-6 (pdf) **Account Receivables Good & Best Practices**	This program will provide you a Complete Understanding of Accounts Receivables Management. The Business Continuity, Short Term View, the Long Term View and the eEnabled Account Receivables Aspects. You will Understand how Managing Accounts Receivables is Important for Organizational Financial Planning & Health - While at the same time Maintaining Good Relationship with Customers, Suppliers & Contractors, Employees, Maintain Organization Reputation and Generally Reduce Costs of Doing Business. It will provide you the Good and Best Practices in the Area. Including: Program Content, The Account Receivables Big Picture, Account Receivables Processes, Internal & External Customer Expectations from Accounts Receivables, Documenting the Step by Step Working of Each of the Accounts Receivables Processes, Understanding the Interfaces of the Account Receivables Processes with the Other Organizational processes, Incorporating Productivity Enhancement Checklists and Forms into the Accounts Receivables Processes, Identifying the Risks in Accounts Receivables Processes, Setting Up System of Controls (including eControls) and Effective Communications in the Accounts Receivables Processes, Pricing and Contract Conditions for Customers with Bad Accounts Payable History, Analysis of How well we are Performing?, KPIs for Accounts Receivables Processes, Classification and Rating of Customers based on Accounts Receivable History, and, Using Third Parties, Improving the Accounts Receivables Processes, Performance Reporting of the Accounts Receivables Process
FIN706-6 (pdf) **Account Payables Good & Best Practices**	This program will provide you a Complete Understanding of Accounts Payable Management. The Short Term View, the Long Term View and the eEnabled Account Payable Aspects. You will Understand how Managing Accounts Payable is Important for Financial Planning, Maintaining Good Relationship with Suppliers & Contractors, Employee Satisfaction, Maintain Organization Reputation and Generally Reduce Costs of Doing Business. It will provide you the Good and Best Practices in the Area. Including: The Account Payables Big Picture, Account Payable Processes, Internal & External Customer Expectations from Accounts Payable, Documenting the Step by Step Working of Each of the Accounts Payable Processes, Understanding the Interfaces of the Account Payable Processes with the Other Organizational processes, Incorporating Productivity Enhancement Checklists and Forms into the Accounts Payable Processes, Identifying the Risks in Accounts Payable Processes, Setting Up Controls and Effective Communications in the Accounts Payable Processes, Analysis of How well we are Performing? , KPIs for Accounts Payable Processes, Improving the Accounts Payable Processes, Performance Reporting of the Accounts Payable Process

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FRW772-6 (pdf) **Methodology for Evaluating the Real Worth of Organizations**	This program provides you the Business Analysis tools to evaluate the real worth of organizations. Besides estimating organizational financial worth, Real worth includes the strategic assets of the organization. Understanding these strategic assets and converting them into $ terms is an important part of this program. This program is intended for people who need to take decisions regarding investing, funding, evaluating, partnerships, joint ventures, strategic alliances and collaboration.
MAA414-6 (pdf) **Building Strategic Partnerships for Performance Improvement**	Internal and External Alliance Management. No organization can continue to go it alone in the marketplace. Everyone is building strategic alliances to improve competitive strength and increase customer satisfaction. This program will provide you the know-how to understand the: need for Strategic alliances, what strategic alliances your organization may need, finding and evaluating suitable partners, strategic alliances that will help meet organizational goals, why alliances typically fail, strengthening existing alliances and monitoring effectiveness and goal achievement for alliances. Some additional topics include: Prequalification System for Potential Partnerships, Using Partnership Concepts for Developing Vendors and Suppliers, Research Cooperation, Consultant or Professional Services Suppliers and Outsourcing Business Processes.
MAS773-6 (pdf) **Mergers & Acquisitions Strategies and Due Diligence Process** Enabling Evaluating... • True Synergies • Intellectual Capital • Human Resources • Physical Assets • Regulatory Issues	This program is intended for all members of your Business Mergers, Acquisition, Joint Venture and Partnership Negotiation and Evaluation Teams. The program provides complete multi-discipline insight into the Merger and Acquisition Processes including Due Diligence Processes. All participants take away detailed and comprehensive due diligence checklists.

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