



Mergers and Acquisitions Knowledge Centre

Strategic Value, True Value, Synergies, Merger Process, Acquisition Process, Partnership Process, Due Diligence, Knowledge Based Resources, Agreements and Covenants

PROGRAM	TITLE
AMA701-6	Implementing Automation and Productivity Enhancement in Your Mergers & Acquisitions Unit
BMA701-6	Implementing Good Management Practices in Your Mergers & Acquisitions Unit
BUD840-6	Advanced Budgeting and Forecasting Skills and Methods
CPS695-6	Successful Customer Policy for Startups and New Product Developers (Customer is Always Right is Wrong)
CSC770-6	Creating the Startup Culture that Works
DTC750-6	Identifying Disruptive Technologies and Organizations Developing Them
ECD200-6	Understanding the Economics of Development
FIN002-6	Finance for Non-Finance Professionals
FIN400-6	Managing Account Payable Processes
FIN420-6	Managing Accounts Receivable Processes
FIN600-6	How Financial Markets Work
FIN700-6	Credit Analysis of Corporate Customers
FIN705-6	Account Receivables Good and Best Practices
FIN706-6	Account Payables Good and Best Practices
FJA580-6	Joint Interest Accounting and Management
FMA701-6	Reducing Budgets by 15%+ without Impacting Service Quality in Your Mergers & Acquisitions Unit
FPA584-6	Property Accounting and Management
FPT586-6	Pipeline and Crude Oil Trading Accounting and Management

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PROGRAM	TITLE
FRA582-6	Revenue Accounting and Management
FRW772-6	Methodology for Evaluating the Real Worth of Organizations
FSM560-6	Strategic Financial Planning, Implementation and Management
FTR540-6	Tax and Regulatory Issues for Petroleum Exploration and Production Companies
GBS666-6	Globalizing your Business or Service
HMA701-6	Implementing Employee Motivation & Reward Systems in Your Mergers & Acquisitions Unit
HPC740-6	Identifying High Performing and Growth Companies
HPT760-6	Building High Performing Start-up Teams (New Company or New Project)
IMS640-6	Insurance Management for Large Organizations
MAA414-6	Building Strategic Partnerships for Performance Improvement
MAS773-6	Mergers and Acquisitions Strategies and Due Diligence Process
MCB380-6	Market Analysis, Competitive Intelligence and Benchmarking
MDS580-6	Market Driving Strategies
MRE610-6	Managing Rapidly Expanding Organizations
PAF466-6	Managing Authorization for Expenditure AFC Processes
PDD685-6	Product Development Design and Development (New Products and New Designs)
VAR500-6	Value-At-Risk - the Basics and Beyond

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