

## Entrepreneurship Skills Development Unit

## Startups, Identifying Business Opportunities, Developing Your Business, Operating your Business Unit as a Employee Owned Business

Code	Program Title
HPT760-1	Building High Performing Start-up Teams (New Company or New Project)
CSC770-1	Creating the Startup Culture that Works
EDP789-1	Entrepreneurship Development
GBS666-1	Globalizing your Business or Service
DTC750-1	Identifying Disruptive Technologies and Organizations Developing Themes
HPC740-1	Identifying High Performing and Growth Companies
PDD685-1	Product Design and Development
PIP403-1	Profiting from Expiring Intellectual Property
REC470-1	Raising Early Stage Capital for your Business or Project
REN406-1	Renewable Energy Essential Understanding for Development and Investment
QID772-1	Step by Step Methodology for Promoting Innovation in your Department or Organization
CPS695-1	Successful Customer Policy for Startups and New Product Developers (Customer is Always Right is Wrong)
VAR500-1	Value-At-Risk - the Basics and Beyond
MVS870-1	Visualization Skills - To Develop Your Projects, Products and Services