

Protecting Your Organization's Interests On

# Public Private Partnership Project Management

## Avoiding Usual Mistakes & Corruption

### Training Workshop

✓ **Green Field and Brown-Field Projects**

✓ **Privatization of State Run Organizations**

✓ **Catalyst for Investments**

✓ **Expanding Social Services**

✓ **Developing Infrastructure**

✓ **Improving Services**

A 2 week Training Workshop

#### Program Overview

This program will help Professionals & Managers entrusted with Privatization Project - Visualizing, Feasibility Analysis, Formulating Project, Strategy Development, Proposal Preparation & Evaluation, Agreement Terms, Implementation and Management.

The program provides a clear understanding of the Issues at each stage and the good and best practices to be followed.

Program will follow the step-by-step approach to analyzing and implementing Effective Public Private Partnership Projects.

#### PROGRAM CONTENT

1. Understanding the Logic of PPP
2. Public Partnership Projects - the Happy Stories
3. Public Private Projects - Disasters
4. The Legal & Regulatory Issues
5. The Political & Social Issues

6. Economic Aspects & Project Attractiveness Issues
7. Visualizing PPP Projects
8. Feasibility Analysis of PPP Proposals
9. Formulating PPP Projects
10. PPP Strategy Development
11. PPP Project Proposal Preparation
12. PPP Concession Agreements and Arrangements
13. PPP Prequalification
14. Bidding PPP
15. Bid Evaluation for PPP
16. Implementation & Administration of PPP Project
17. Management of Operational/Ongoing PPP Project
18. Corruption Prevention and Identification at Project Stages (Formulation, Prequalification, Bidding, Bid Evaluation, Implementation, Operation)
19. Your Action Plan

### Program Outcomes and Take-Away/s

Euro Training is in the business of providing practical useful training programs. Programs that

1. Help the participant implement improvements in his organization.
2. Help the participant gain Multi-discipline understanding of the issues so that he can incorporate the needs and expectations of all his stakeholders/ customers in his improvement proposals and actions.
3. Help build a knowledge framework in which job related experience can be caught and remembered as his experience.
3. Needs and Expectations of the Stakeholders/ Customers (internal & external)
4. Good Management Practices
5. Identifying opportunities to Exceed Stakeholder/ Customer Expectations
3. Create a pool of trained manpower who can cost-effectively disseminate the knowledge to large number of employees inside the organization. This is made possible by Euro Training's unique easy to understand and use methodology based on Checklist & Quality Assurance Approaches.

**Typical participant will take away a personalized action plan** for himself, his business unit or his organization on how to apply the program contents to improve performance. The action plan may have two components:

1. A Personal Action Plan
2. A Business Unit/Organizational Action Plan

### Benefits to Organization

Sending participant/s to this program will benefit the organization in the following ways

1. Quickly makes the participants competent, effective and productive on his job. Useful especially for
  1. Training New employees
  2. Competency Building in Existing Employees Transferred to a New Assignment
  3. Training Prior to a New Project or Initiative Planned in the Organization
2. Create Competency in the employee to perform his job well. including in relation to
  1. Relevant Technical Knowledge, Skills and Competencies
  2. Organizations' Strategic Objectives
3. Understanding and acting with understanding of the Needs and Expectations of your stakeholders/ customers is known to enhance Job Satisfaction and reduce Monday Morning Blues.
4. As one of your stakeholders/ customers is Executive Management, therefore the program ensures you will know the Strategic Imperatives that Drive the Organization's Efforts in your relevant job area. In the process enabling you to make a leadership contribution.

### Participant Individual Career Benefits

1. You gain a multi-discipline understanding of the issues. Meaning when you make proposals and decisions on your related job you will keep in mind the needs and expectations of ALL the stakeholders/ customers (internal & external)
2. The action plan you take away will help you make a difference in your business unit or organization. This difference when added to your resume will make you a prime candidate for career advancement in your own organization or in your next job/s.
3. Understanding and acting with understanding of the Needs and Expectations of your stakeholders/ customers is known to enhance Job Satisfaction and reduce Monday Morning Blues.
4. As one of your stakeholders/ customers is Executive Management, therefore the program ensures you will know the Strategic Imperatives that Drive the Organization's Efforts in your relevant job area. In the process enabling you to make a leadership contribution.

### For Latest Program Schedule Email:

[ppp400@EuroTraining.com](mailto:ppp400@EuroTraining.com)

## REGISTRATION INFORMATION

1. To register: Please send us an official letter confirming registration (on organizational letterhead or Authorized Email).
2. Program Fee is
  - o USD \$8,900 per participant and includes Course Materials, Certificate, Refreshments and Lunch. (Fee at London, Paris and Kula Lumpur is \$9,790 per participant)
3. Accommodation & Taxes/VAT (if applicable) is not included in Program fee. Special rates will be available at venue hotel for the participants.
4. Special discount of 10% is offered for participants who pay their fees at least 45 days before start of the program.
5. Refund will not be considered where the participants cancels his registration less than 3 weeks before start of the program. Alternate nominations will be allowed anytime before program start.
6. All participants are required to fill in Participant Information form - on first day of the program. Each program Undergoes Customization to Better Meet Participant Present and Future Career Needs. Please be prepared to let the Instructor/s know about your organization's Special Needs, Interests or Initiatives.
7. It is always useful for participants to bring their existing problems or case studies, work-process flow charts or job related problems for discussion - consideration will be at sole discretion of the program director/s.
8. Provisional Registration : You can make a provisional registration by sending us an email – an official registration request can be made within 2 weeks. This will ensure we will reserve a seat. All provisional registrations automatically cancel 2 weeks before program start.
9. Please note: No Live Voice Requests for Registration or Provisional Registrations.

## REGISTRATION FORM

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|---|--|
| <b>Program:</b>   | Public Private Partnership Project Management Training Workshop (PPP400) |
| Location Where Attending:   |  |
| Program Dates:  |  |
| Whether Participant will Consider Alternate date if one requested is not available: |  |
| Participant Name Prefix: Mr/Ms/Mrs  |  |
| Participant Name:   |  |
| Participant Job Title:  |  |
| Participant Department & Section:   |  |
| Participant Employer/ Company:  |  |
| Participant's Present Job Responsibilities:   |  |
| Participant Email Address:  |  |
| Participant Mobile Number:  |  |
| <u>Sponsored by:</u>  |  |
| Sponsoring Company:   |  |
| Job Title of Sponsoring Authority:  |  |
| Name of Sponsoring Authority:   |  |
| Email of Sponsoring Authority:  |  |
| Fax of Sponsoring Authority:  |  |
| Telephone Nos. of Sponsoring Authority:   |  |
| Web Site of Sponsoring Company:   |  |
| Invoice Reference:  |  |
| Invoicing Address:  |  |